

Business Profile

FormForce helps companies improve productivity, quality of service, compliance

Locally developed here in Bakersfield, FormForce is designed to assist in the operational needs of companies desiring improvements in productivity, quality of service and compliance, all while monitoring and analyzing the performance of their field teams.

What is FormForce?

FormForce is a software platform focused on mobile data collection, storage and reporting leading to game-changing enterprise compliance. By entering form data into an electronic platform, information is “born digital” and may be securely captured and accessed by multiple parties in real-time. With a full database infrastructure, FormForce correlates employees, job sites, training, vendors, equipment and more – all aimed at providing rich data for action, analysis, verification and validation.

Do your field employees work in rural environments? Not a problem. Data is cached and synced back to the central source when the network is next available. Some real-world usage:

- A security company can verify and validate tasks performed, such as capturing the real-time locking or unlocking of a facility.
- A janitorial company can take a picture of an area being cleaned – both before and after – to show the work was correct and complete.
- An oil company can track employee-training schedules, perform equipment inspections and document any required tasks performed.

What is the significance of integrating compliance into my business?

Compliance is a simple word that can mean vastly different things to different businesses. From adhering to federal and state regulations to trade practices and customer requirements, documenting the safety and efficiency of your workforce is a key differentiator for your business – not to mention an absolute necessity depending on the level of work your company performs.

Organizations working in high-compliance industries – energy, agriculture, manufacturing, etc. – know all too well the level to which they and their employees’

actions are scrutinized. Every element of your staff’s training and the work they perform must be recorded, verified and validated — and for good reason. Employing safe processes leads to a more efficient and safer

work environment. But keeping track of the paper for these processes can bring a business to its knees.

Printing forms is costly and filling them out is slow. In addition, hiring staff to perform data-entry is both costly and slow. If you’re using multiple spreadsheets and quasi-compatible software packages, your business may be digital, but it isn’t necessarily efficient.



How can FormForce assist with compliance management?

Our training management and compliance tracker assists in keeping up-to-date information for all your staff and automatically sends prompts and reminders to alleviate human error. Audit preparation time is greatly reduced with efficient search and accurate data. Data can be strategically employed to address incident occurrence in relation to training and recertification. FormForce provides the tools to maintain compliance without relying on manual updates or the editing of disparate spreadsheets. And creating this transparency with your clients gives your organization a recognizable competitive advantage.

Not convinced that compliance is a real driver to achieving business excellence? Don't take our word for it! Learn the benefits from insurance giant Clifford & Bradford Insurance and how they recommend FormForce.

From an insurance point of view, how can FormForce benefit its client?

Risk management is a business of its own. Business owners are required to comply with extensive federal and state guidelines. Successful business owners use technological tools allowing them to comply with government guidelines in an efficient manner, thereby, freeing the owner to dedicate time to the success of their employees and business. FormForce is a remarkable tool that allows business owners to manage the world of compliance in a much more efficient way.

Eliminating the massive number of paper documents, spreadsheets and manual procedures that are time con-

suming and wasteful, Clifford & Bradford Insurance is excited to partner with a local company that offers an innovative product whose ultimate outcome is the valuable commodity of time.

As an insurance agency, why is compliance measurement valuable?

At Clifford & Bradford Insurance, we find those employers who are focused on the safety and well-being of their employees, the maintenance of equipment and facilities, and document their compliance generally have fewer insurance claims and, therefore, a reduced number of losses.

FormForce is a great tool that allows business owners to take greater control of their compliance responsibilities as required by their businesses. At Clifford & Bradford Insurance, this translates into more opportunity in the insurance marketplace and more competitive insurance options.

How does FormForce integrate into my current technological practices?

FormForce integrates with all of your existing software and services, providing rich import and export functionality. With an elegant user interface on both our Web and mobile platforms, it simplifies a powerful and flexible set of capabilities that can scale and be tailored to address the needs of organizations of any size or complexity.

Use FormForce to differentiate your business in the marketplace by increasing measures of compliance, transparency and integrity while driving efficiency and profitability. Engage your employees, captivate your clients and optimize your organization.

Interested in learning more?

Call 888-440-3111 to schedule a meeting with one of our team members or learn more at www.formforceinc.com.